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August 2, 2024

Rodney Sutton, Chair  
 Saratoga County Industrial Development Agency  
 50 West High Street  
 Ballston Spa, NY 12020

Dear Mr. Sutton:

We appreciate the continued support and endorsement of our project, which will allow us to continue to expand our presence in Saratoga County and neighboring counties. I would offer the following clarifications to board questions issued post 8/20/24 meeting.

1. In our application we have accounted for only projected job creation for MR2 employees and not the proposed tenant.

		TYPE OF EMPLOYMENT			
		Professional Managerial Technical	Skilled	Unskilled or Semi – Skilled	Totals
PRESENT:	Full Time	9	3		12
	Part Time		1		1
	Seasonal				0
FIRST YEAR:	Full Time	2	2		4
	Part Time				0
	Seasonal				0
SECOND YEAR:	Full Time	2	3		5
	Part Time				
	Seasonal				

It is however possible that the future tenant will also create additional jobs, however this is not included in the below projections.

2. Our proposed tenant, Life’s Great Hot Tub Company is primarily a wholesale hot tub distributor with direct-to-consumer delivery representing 75% of their business. They do engage in retail hot tub sales representing approximately 25% of the business. The proposed tenant space of 10,000 sf. will include not more than 25% sales floor area for these purposes.

Please let me know if you have any additional questions regarding our proposed project.

Sincerely,

Matt Roberts  
 Member

cc: Mike Robyck